

www.winning-pitch.co.uk

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Simon Bailey

Head of Sales Talent Development

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Simon Bailey is head of Sales Talent Development. In 2006, he received the accolade of Sales Trainer of the Year at the United Kingdom National Sales Awards. This was in recognition of more than 20 years success in the development of people and businesses – like Alliance & Leicester, Norwich Union, Virgin and Royal Bank of Scotland Group.

Simon's flair lies in his ability to develop pragmatic, engaging and provable learning and development initiatives

In Summary

Simon specialises in helping leaders, managers and salespeople reinvent themselves, their careers and ambitions by immersing them in the things that successful people from all walks of life think, say and do to achieve consistently high levels of success.

What he offers you

Simon believes that success comes not from looking for the next "big idea", but by doing lots of little things well. And that's how he'll work with you: by listening, caring and delivering on his promises. His favourite quotation is: "money is the applause", which tells you plenty about his values and principles.

How he delivers

Simon is a master of blended delivery: up-front group work, residential programmes, personality profiling, one-to-one coaching, video-based learning, conferences, inspirational daily messages. He is down-to-earth, passionate and amusing and creates the perfect conditions for lifelong learning.

Want to know more?

Give Simon a call on our main number, or his mobile, 0782 488 3402.

Titles of some of Simon's learning programmes

The DNA of great sellers
≈
Great leadership is about getting on with people
≈
4Cs of sales management success
≈



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